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**BEER
STORE**

Reuse & Recycle to
***Build a Cleaner,
Greener Ontario***

The Beer Store Responsible Stewardship 2018

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Message from the *President*

Hello! Welcome to The Beer Store's 2018 Stewardship Report.

With our deposit system, we strive to help keep our communities clean and green by maintaining a return system that encourages customers to bring their empty beverage alcohol containers – and the packaging they came with – back to any of The Beer Store's authorized return sites. The Beer Store is fully managed and operated in Ontario, so we understand and appreciate the value of keeping our beautiful green spaces, abundant lakes, and communities clean, as these are the same spaces that our customers, employees, and their families enjoy.

While we are proud of the work we are doing to help clean up our communities and support the refilling and recycling of containers and packaging, we are always looking for more ways for our return system to support local communities. This year, we held our first ever Fall Bottle Drive, where we asked each MPP in the province to identify a charity of their choice, to which The Beer Stores in that area directed all the donated proceeds to. In total we raised \$102,959.53 for 58 charities. This is in addition to the numerous bottle drives that our stores help facilitate throughout the year to support their communities. To name a few, the Hamilton/Burlington area Beer Stores ran two

bottle drives in 2018 for the Juravinski Cancer Centre in Hamilton, stores across the GTA participated in the 4th annual Beer Store – Habitat for Humanity Donation Drive, stores throughout Ottawa and Peterborough held the Roger's House Bottle Drive in September, and the Niagara region held the 3rd annual Rankin Cancer Bottle Drive. Together, these stores raised over \$230,000 for their respective charities. Amazing work by all our customers, staff, and volunteers!

We also want to thank you – our customers – for your on-going involvement in our recycling program. Your continued efforts to recycle through The Beer Store are a part of a larger combined effort to reduce negative impacts on the environment and give back to our communities, which has been demonstrated in the past and again in this year's report. Here's to 'Being green before green was cool!'



Ted Moroz
PRESIDENT



Responsible Stewardship 2018 Summary Results

Summary Results	Beer Store Containers	Ontario Deposit Return (ODRP) Containers
Containers Collected	1,492,827,983	395,177,231
Tonnes Diverted from Disposal	221,668	114,689
Recovery Rate (%)	87%	81%
Glass Bottle Reuse by Brewers (Tonnes)	151,684	-
Coloured Glass Recycled Into New Products (Tonnes)	26,367	71,112
Clear Glass Recycled into New Clear Glass Bottles (Tonnes)	11,983	40,424
Aluminum Cans Recycled into New Aluminum (Tonnes)	11,489	2,194
Corrugated Cardboard & Boxboard Recycled into New Paper Products (Tonnes)	18,946	-
PET Products Recycled into Felted Automotive Products & Other Plastic Products (Tonnes)	-	959

Trending Of Return Rates

Ontario Deposit Return Program (ODRP) Containers



Beer Store System Containers



Sale Locations

as of December 31st, 2018

#	Type Of Location
445	Beer Store Locations (includes 5 Beer Store locations that do not accept empty returns)
281	On-site Brewery Stores (beer containers only)*
211	Beer Store Retail Partner Stores & LCBO Northern Agency Stores*
664	LCBO Stores*
366	Grocery Stores*
532	Ontario Winery Retail Stores*
40	Ontario Distillery Retail Stores*
17,145	Licensed Establishments (bars & restaurants)*
19,684	Total Beverage Alcohol Sales Locations

Redemption Locations

as of December 31st, 2018

#	Type Of Location
440	Beer Store Locations
281	On-site Brewery Stores (beer containers only)*
211	Beer Store Retail Partner Stores & LCBO Northern Agency Stores*
3	LCBO Stores*
96	Beer Store Contracted Empty Bottle Dealers
1,031	Total Beverage Alcohol Container Redemption Locations

*Figures from LCBO and AGCO

Packaging *Management*

Since 1927, The Beer Store has been dedicated to protecting the environment and promoting the circular economy through the reuse and recycling of all materials generated through sales.

A deposit system has been integral in the success of returns through The Beer Store. All deposits applied to beer products sold in Ontario are fully refundable at any TBS return location. This includes: a 10-cent deposit on beer bottles 630 ml and under and for beer cans 1 L and under, and a 20-cent deposit for beer bottles greater than 630 ml and beer cans over 1 L. In 2018, The Beer Store also continued to offer growlers, which come with a \$5 deposit. Customers can personally refill these containers in applicable Beer Store locations and redeem their \$5 deposit when finished with the container.

You likely are familiar with the process of returning these materials to The Beer Store, but what happens after you do? Reusable bottles will be sorted and returned to their respective brewers to be washed, sanitized, and refilled. These bottles are sturdier than one-way single use bottles, which allows them to be re-filled an average of 15 times. The

beer industry also supports the use of the industry standard bottle (ISB), a brown bottle that is used by numerous brewers all over the country. Since it is shared by multiple brewers, the ISB improves efficiency as it reduces the need for specialized sorting. Non-standard refillable bottles are separated from ISBs and returned to their brewers for reuse. Non-refillable glass bottles are crushed and used to make new glass, and aluminum cans are melted down to create new beverage cans, reducing the amount of raw materials that would otherwise have been mined and processed to make new glass and aluminum. The increasing use of aluminum for beverage containers means the increased need to include recyclable content in the production of cans.

In addition, customers are encouraged to bring back all the material that was involved

in their purchase, after which The Beer Store will ensure that it will be sent for high-end recycling, where it will be recovered at the highest possible value. This includes cardboard, plastic (bags, can rings, wrapping), tabs, and caps. For 91 years, The Beer Store has forged a path to responsibly manage our own materials – including any handling, sorting, transportation, and processing associated with it. Using this model, we continue to work to prevent valuable materials going to landfill and reliance on tax-funded recycling. TBS employees carefully sort this material to ensure that there is little contamination, which increases the value of the materials appropriate for high-end recycling. The packaging you return to The Beer Store might be used to re-make the same material or could be used as an input for materials such as drywall, composite lumber, plastic strapping, or fiberglass.

Taking full responsibility for recycling all the material sold means that The Beer Store is always looking for innovative and efficient ways to recycle. It also means that we are careful and considerate of the types of materials we use, refusing to sell products that use containers that do not fit into the circular model of reuse and recycling that The Beer Store supports.

The tables below demonstrate the return rates of the products we list in our stores, as well as the secondary packaging associated with alcohol containers recovered in 2018.

The Beer Store Container Sales and Recovery by Container Type

Table 1

January 1st, 2018 – December 31st, 2018

Container Type	Beer Store Sales (units)	LCBO Sales (units)	Returns (units)	System Recovery Rate (2018)	System Recovery Rate (2017)
All Glass Bottles (Refillable and Non-Refillable)	676,580,080	114,682,560	742,726,320	94%	94%
Refillable Bottles (Industry Standard Bottle (ISB) and Non-Standard)	577,710,070	65,599,516	620,661,019	96%	96%
Non-Refillable Bottles	98,870,010	49,083,044	122,065,301	83%	85%
Metal Cans	575,442,036	354,577,310	748,857,906	81%	79%
Kegs	1,211,491	-	1,243,757	103%	101%
Total (by Units)	1,253,233,607	469,259,870	1,492,827,983	87%	87%

Secondary Packaging

Table 2

January 1st, 2018 – December 31st, 2018

Packaging Type	Beer Store (Tonnes Sold)	LCBO (Tonnes Sold)	Total (Tonnes Sold)	Recovered 2018 (Tonnes)	Recovered 2017 (Tonnes)
Corrugated/Boxboard*	16,287	4,051	20,338	18,946	25,429
Metal	1,428	280	1,708	182	225
Plastic**	543	237	780	814	856
Total	18,257	4,569	22,826	19,942	26,511

*Note: 'Tonnes Sold' reported at both The Beer Store and the LCBO is the packaging associated with the sale of beer only.
 *'Tonnes Recovered' reflects all packaging returned to The Beer Store, including non-beer packaging.
 ** Some recovered plastic held at year end for further processing/recycling.*



Improving *Efficiency*

At The Beer Store, we are constantly looking for ways to be more efficient, reduce our impact on the environment, and improve our business to better serve customers. Here are a few initiatives we completed this year with these goals in mind:

- One major achievement The Beer Store is proud to have completed this year is the final roll out of digital price tags in all our stores. Not only do these price tags improve efficiency and accuracy by automatically updating any pricing changes, they also demonstrate our commitment to environmental stewardship by removing the need to generate paper price tags, which was previously done on a weekly basis. Through this initiative, we will be saving the equivalent of 511 trees, 21 tons of paper, and avoiding 17,000 kg of CO2 and 52Kw of energy annually.
- Additionally, we piloted a Reverse Vending Machine (RVM) at one of our retail locations, where customers had the option to scan and return empties themselves using on-site equipment. With the increasing popularity of self-serve kiosks, TBS wants to provide customers with numerous in-store options to make returns faster and easier.
- Refrigeration systems were replaced at 13 stores during 2018. The updated systems are 70% more efficient, meaning we can continue to keep our beer cold while reducing our impact on the environment!

- In 2018, The Beer Store worked together with the LCBO to pilot an initiative to reduce the total number of delivery trucks on the road, and ultimately reduce the carbon footprint of the alcohol sales industry in Ontario by consolidating loads of beer, wine, spirits, and coolers. For select service routes, The Beer Store began delivering LCBO products along with our regular deliveries of beer, reducing the overall number of trucks needed for deliveries. The pilot, which originally was confined to the Whitby area, was so successful that it was expanded to the London area, and The Beer Store and the LCBO will continue to work together to expand the project to include more areas in Ontario in 2019.

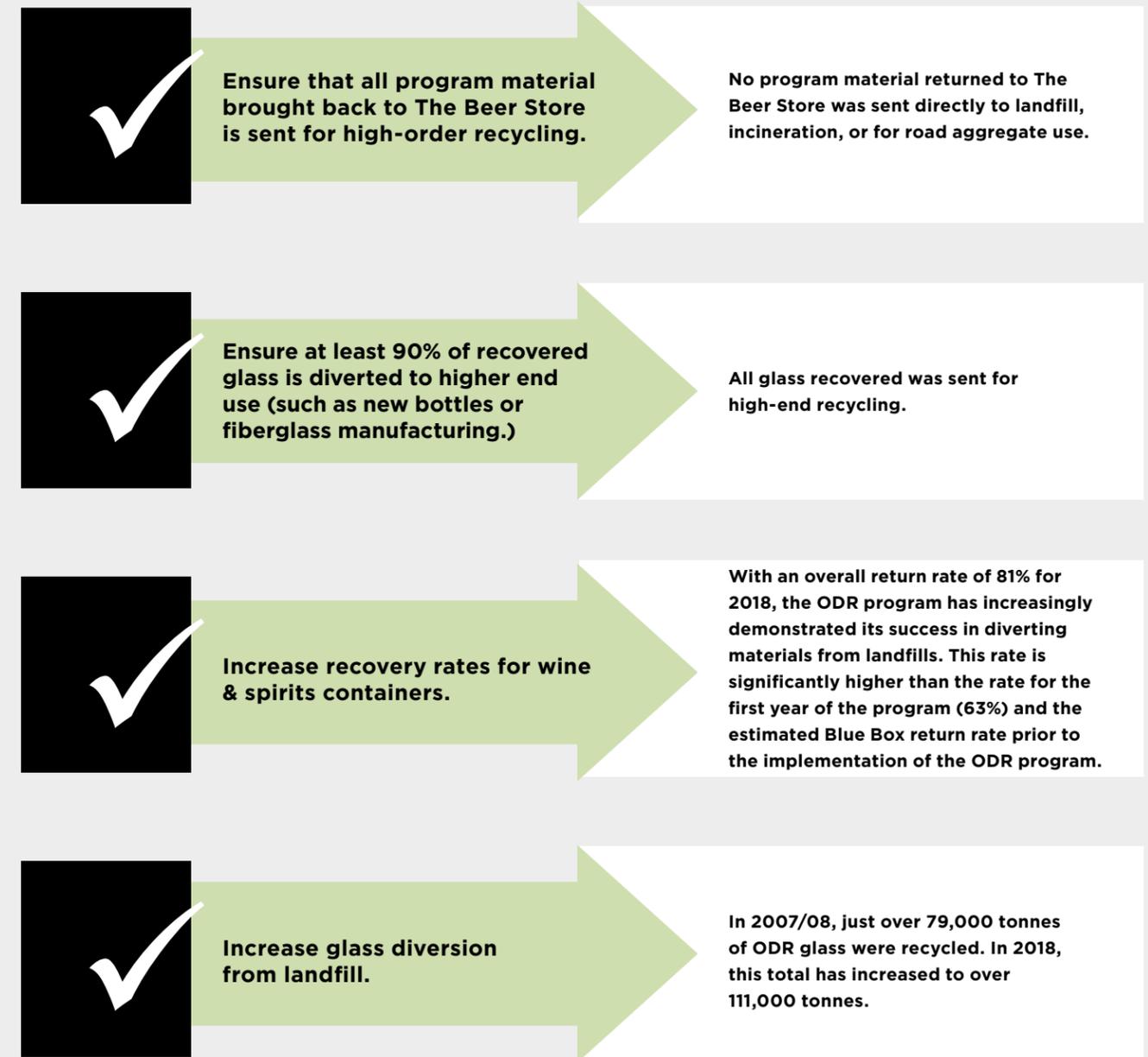
Ontario Deposit Return Program Results



Since 2007, The Beer Store under contract with the Ontario Government has successfully run the Ontario Deposit Return Program (ODRP). While The Beer Store responsibly manages the reuse and recycling of material generated through the sales of any of the products listed in our stores, TBS management of the ODRP goes one step further to include all alcoholic containers sold outside The Beer Store system, including wine, spirits, beer, and coolers. The ODRP effectively utilizes The Beer Store's 91 years of recycling experience and infrastructure to ensure the comprehensive and efficient recycling of all alcoholic containers and related packaging in the province.

Every purchase you make at any LCBO, LCBO agency store, authorized grocery store, winery, distillery, or brewery retail store will include a deposit for each container, including bottles, cans, tetra paks, or bag-in-boxes. A \$0.10 deposit is applied to all non-metal containers 630 ml and under and metal cans 1 L and under, and \$0.20 to all non-metal containers greater than 630 ml and metal cans greater than 1 L. These deposits are fully refundable at any of the 750 authorized return locations across the province. The Beer Store will also accept any packaging involved in the purchase of these containers, which will also be sorted and sent for recycling.

The Government of Ontario had several goals when introducing the program:



ODRP Sales, Deposit Value by Container Type, & Market Share

Table 3

January 1st, 2018 - December 31st, 2018

ODRP Containers*	Deposit Value	Sales (Units)	Sales Distribution**	Sales by Material Type***
Glass containers less than or equal to 630ml	\$0.10	62,148,945	12.7%	55.6%
Glass containers greater than 630ml	\$0.20	210,001,291	42.9%	
Aluminum or steel cans less than or equal to 1L***	\$0.10	177,629,814	36.3%	36.3%
Aluminum or steel cans greater than 1L***	\$0.20			
Tetra Pak (Polycoat) and Bag-In-Box less than or equal to 630ml	\$0.10	1,248,476	0.3%	2.6%
Tetra Pak (Polycoat) and Bag-In-Box greater than 630ml	\$0.20	11,417,273	2.3%	
Polyethylene Terephthalate (PET or plastic) containers less than or equal to 630ml	\$0.10	17,123,748	3.5%	5.5%
Polyethylene Terephthalate (PET or plastic) containers over 630ml	\$0.20	9,868,450	2.0%	
Total		489,437,998	100.0%	100.0%

* Containers larger than 100 ml qualify for deposit return refunds under the program.

** Figures may not sum to 100% due to rounding.

*** Sales data for large and small cans are combined

ODRP Containers: Sales & Recovery

Table 4

January 1st, 2018 - December 31st, 2018

Container Type	Sales in Units*		Returns in Units		Recovery Rate					
	Small Containers	Large Containers	Small Containers	Large Containers	Small Containers 2018	Small Containers 2017	Large Containers 2018	Large Containers 2017	Combined 2018	Combined 2017
Glass	62,148,945	210,001,291	50,544,412	183,805,271	81%	80%	88%	87%	86%	85%
PET	17,123,748	9,868,450	7,577,217	7,060,456	44%	46%	72%	71%	54%	55%
Tetra/Bib	1,248,476	11,417,273	95,712	3,065,427	8%	8%	27%	28%	25%	26%
Subtotal	80,521,169	231,287,014	58,217,341	193,931,155	72%	73%	84%	83%	81%	81%
Cans	177,629,814		143,028,735						81%	79%
Grand Total	489,437,998		395,177,231						80.7%	80.2%

*Domestic distillery container sales reporting no longer submitted to LCBO

Combined Environmental Performance Results

The following table demonstrates the avoided GHG emissions and energy consumption as a result of the containers collected and recycled through The Beer Store’s recycling program and the Ontario Deposit Return Program.

Beer Store & ODRP Disposal Diversion Estimated Avoided GHG Emissions & Avoided Energy Consumption (2018)¹

January 1st, 2018 – December 31st, 2018

Table 5

	Glass Reuse	Clear Glass Bottle	Coloured Glass Bottle	Aluminum Recycling	Steel Recycling	PET Recycling	Mixed Plastic Recycling*	Total Diversion
Beer Store Tonnes Diverted	151,684	11,983	26,367	11,489	182	0	1,016	202,722
ODRP Tonnes Diverted	0	40,424	71,112	2,194	0	959	-	114,689
TOTAL Tonnes Diverted	151,684	52,407	97,479	13,683	182	959	1,016	317,411
Avoided GHG Emissions (MTCO2E)	57,640	5,765	5,362	132,181	216	3,489	3,699	208,352
Avoided Energy Consumption (GJ)	1,031,452	88,044	106,252	1,195,379	2,294	81,782	86,682	2,591,886

* 'Avoided GHG' and 'Avoided Energy' coefficients for PET Recycling used for Mixed Plastic figures.
 Source for avoided energy and emissions multipliers: Determination of the Impact of Waste Management activities on Greenhouse Gas Emissions: 2005 Update Final Report, ICF Consulting for Environment Canada & Natural Resources Canada, October 2005 and GHG Calculator for Waste Management, Update Oct 2009, ICF Consulting for Environment Canada. Multipliers for avoided GHG Emissions (eCO2/tonne) used were 0.38 for glass reuse and 9.66 for aluminum recycling. Avoided GHGs from glass bottle reuse (0.38) is not presented in the Determination of the Impact of Waste Management activities on Greenhouse Gas Emissions: 2005 Update Final Report. This multiplier was provided in the previous version of the report from 2004. [1] Pollutant reductions associated with recycled versus virgin aluminum production and glass production from Weitz, Keith A. et al. 2003. Life-Cycle Inventory Data Sets for Materials Production of Aluminum, Glass, Paper, Plastic and Steel in North America. Report prepared by RTI International for the U.S. EPA, Office of Research and Development. EPA-600/Q-03-001. Research Triangle Park, NC.



Community Involvement



Returns for Leukemia Bottle Drive

Every year, The Beer Store, along with the United Food & Commercial Workers Local 12R24, coordinates The Returns for Leukemia Bottle Drive. This bottle drive is held across the entire province to raise funds for the Leukemia & Lymphoma Society of Canada. Together we raised \$1,785,712.24 during our 2018 bottle drive for the fight against cancer.

The Bottle Shed

The Bottle Shed accepts donations of empty containers and directs the proceeds to community charities and events. The collection and sorting of these containers provides valuable training and work for youth with disabilities. The Beer Store works closely with the Bottle Shed to facilitate these donations.

Roger's House Bottle Drive

The Roger's House Bottle Drive is an annual event that all TBS stores in the Ottawa and Peterborough areas participate in. Roger Neilson House is a children's palliative care facility that supports the families of sick children in Ontario. This year, TBS presented a cheque for \$112,450, which is our biggest donation ever!

Missing Children Society of Canada

The Missing Children Society of Canada (MCSC) provides support for families with missing children, assists law enforcement in ongoing cases, and creates public awareness. The MCSC works with The Beer Store to collect container donations from select multi-residential units in Toronto.



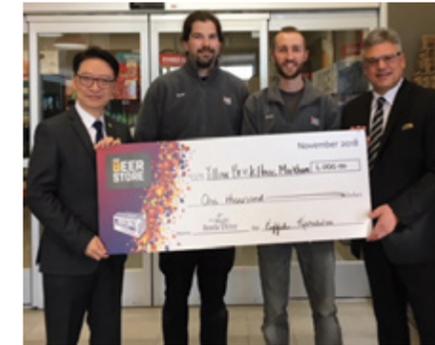
Mosport Raceway

The Beer Store attended three race weekends at the Mosport Raceway, where a dedicated group of volunteers collected empty alcohol containers from the event. All the proceeds raised from the containers collected were directed towards leukemia research.



Habitat for Humanity

217 Beer Stores in the GTA participated in the 4th annual Habitat for Humanity Bottle Drive, where they raised \$58,290 for a great cause!



Fall Bottle Drive

In 2018 we held our first ever Fall Bottle Drive in partnership with the United Food & Commercial Workers Local 12R24 and select MPPs. We invited each MPP in Ontario to identify a charity of their choice that the donated proceeds from The Beer Stores in their area would collectively donate to. In total, we raised \$102,959.53 for 58 different charities, each selected based on the unique needs of each community.

Terry Fox Bottle Drive

In September 2018, stores in the Ontario North-East raised money for the Terry Fox Foundation through an annual bottle drive and monetary donations.



Empties for Paws

Empties for Paws is an organization that accepts empty donations to raise money for animals in need. The money raised goes towards local animal rescues to provide supplies and support vet bills. Empties for Paws maintains a directory of drop-off locations where containers can be brought to for donation, which can be found on their website. The Beer Store supported this initiative throughout 2018 by helping to facilitate the returns, and through a number of social media posts.

Sponsorships

Commerce & Engineering Environmental Conference (CEEC)

In 2018 The Beer Store continued to sponsor the Commerce & Engineering Environmental Conference (CEEC). The undergraduate conference is held in Kingston, Ontario and aims at inspiring future leaders to drive sustainable innovation and environmental change with students from a number of universities participating in this annual event. Discussions are focused around identifying issues with current processes and presenting alternative solutions. The event hosts workshops, speakers, and networking opportunities with leaders in the sustainability industry.

Recycling Council of Ontario

The Recycling Council of Ontario (RCO) is an organization that aims to reduce negative impacts on the environment through eliminating waste. The Beer Store participates in Waste Reduction Week, which is organized by the RCO. Waste Reduction Week takes place on the third Monday of October every year and is meant to inspire Canadians to make more environmentally conscious choices and become more aware of the environmental challenges we face.

Promotional & Educational Activities

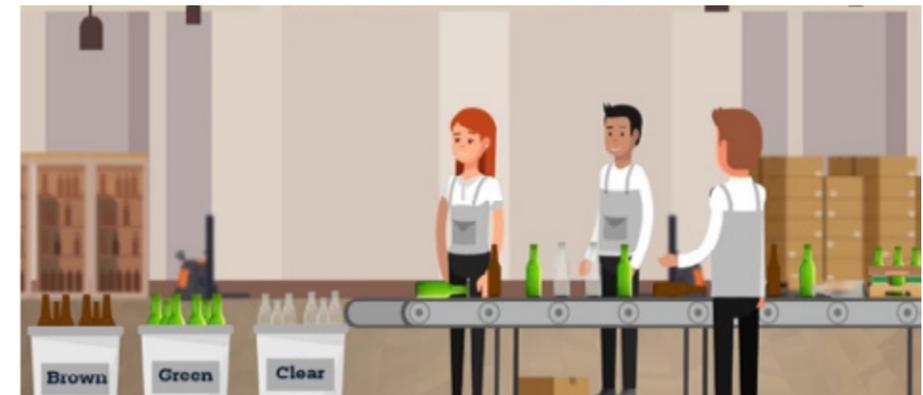


IMAGE
Screenshot from
Promotional
Recycling video -
Bottle Sorting.

Promotional Recycling Animations

In 2018, The Beer Store produced animated videos to increase awareness of our recycling program, with the goal of increased return rates and additional awareness of the high-end reuse/recycling outcomes associated with our return system in mind. Two separate videos were created - one for cans and the other for refillable glass bottles. The videos demonstrated the entire life cycle of each container, and how returning containers through The Beer Store can result in either reuse of the container, or recycling to create a new container, to ultimately cycle back to store shelves again within a few weeks. The videos are posted on The Beer Store website and have been used for various presentations as an introduction to the recycling program.

Ontario Craft Brewers Conference

The theme of the seventh annual Ontario Craft Brewers Conference was “Crafting a Sustainable Culture.” The Beer Store held a booth at the event and president Ted Moroz hosted a breakout session, where we highlighted The Beer Store’s role in the sustainability of Ontario’s beer market.

TBS Retail Signage

The Beer Store is constantly looking for new ways to further increase consumer awareness and knowledge of our recycling program. In 2018, we updated the display signage for our 8-pack carriers, which are provided to customers for free to allow them to mix and match various aluminum cans in a convenient carrying case. The carriers are made from 100% recycled material, and consumers are encouraged to reuse the carrier to return their cans to The Beer Store for recycling. The new signage is meant to draw consumer’s attention while reminding them of the importance of the return program in preventing material from ending up in landfills.

Open Doors

In 2018, The Beer Store held 11 Open Doors sessions, where bars and restaurants had a chance to visit our distribution centres and see first-hand how our recycling system works, and what happens to containers after they are returned to The Beer Store.

Earth Day 2018

Earth Day is held annually on April 22nd all over the world and is meant to bring awareness to environmental issues and encourage positive change. This year, The Beer Store continued to support Earth Day by spreading its message across the organization. Employees were encouraged to wear Earth Day t-shirts and were provided coasters that could be planted to grow wildflowers.

As well, The Beer Store distributed an article titled “Empties: Our Solution to Ocean Pollution” to all staff. The article shed light on the serious issue of ocean pollution, and how beverage containers and packaging can threaten fragile aquatic ecosystems when not reused or recycled properly. Programs such as The Beer Store’s recycling program are vital in reducing the amount of waste that is found in the oceans and in minimizing our ecological footprint.

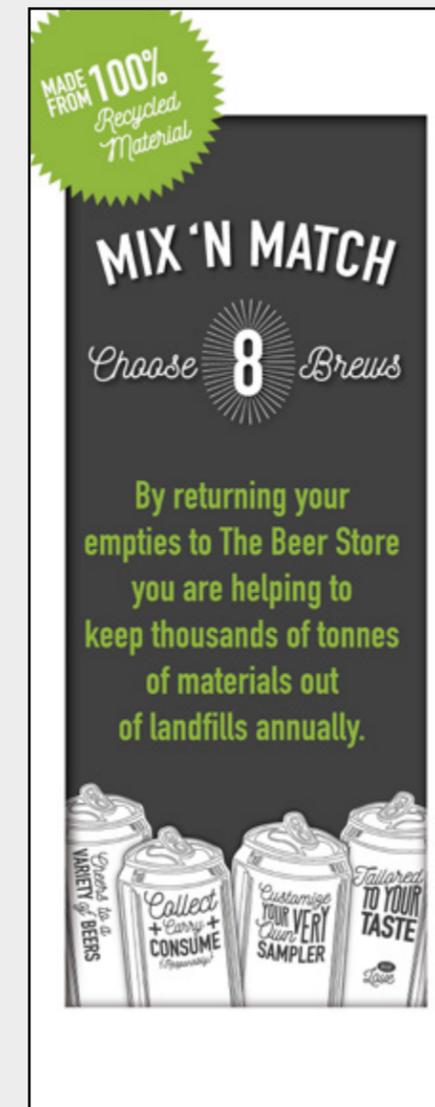


IMAGE
Artwork of the display signage for The Beer Store’s 8 pack carriers.

#EarthDay2018
#BagItBack
#ReduceWaste *#BetterReturns*
#WorldEnvironmentDay

**Summary of Joint TBS & ODRP
Promotional & Educational
Activities**

Social Media

With the increasing popularity of social media as a means to reach out to Ontarians, The Beer Store was active in spreading the message of both our return program and the ODR program on various social media pages throughout 2018. Using hashtags like #BagItBack and #BetterReturns, The Beer Store has provided consistent messaging on the importance and success of the ODR program, in an effort to increase consumer awareness and improve return rates, as well as to connect The Beer Store and the ODR program to larger environmental initiatives such as World Environment Day or Earth Day.

LCBO ODRP Promotional & Educational *Activities*

LCBO & ODRP

LCBO's funding of the Ontario Deposit Return Program (ODRP) together with The Beer Store's management of the program has relieved municipal Blue Box programs of bulky and heavy materials, allowing them to promote expanding to new materials. The LCBO's comprehensive waste management program reflects a commitment to helping every community across the province reduce waste and ensure class-leading recycling.





March 26, 2019

Ms. Rachel Morier
Director, Sustainability
Brewers Retail Inc.
5900 Explorer Drive
Mississauga ON L4W 5L2

Dear Ms. Morier:

As specifically requested by Brewers Retail Inc. (Brewers), we have performed the following procedures on certain information in The Beer Store Responsible Stewardship 2018 (the Report). The procedures were performed solely to assist Brewers in the preparation of the Report to meet the reporting requirements of Brewers under Section 69 (3) of *The Waste Diversion Transition Act 2016, S.O. 2016, c.12* (the Act) for the period from January 1, 2018 to December 31, 2018.

The following procedure was completed with respect to the recovery rates for the following container types: All Glass Bottles (Refillable & Non-Refillable), Refillable Bottles (Industry Standard Bottles (ISB) and Non-Standard), Non-Refillable Bottles, Metal Cans, and Kegs (the Container Types). For each Container Type, the amount in Table 1 were compared to the tables contained in the 2018 Calendar Year Audit of Beverage Container Recovery Methodology and Results - Part A report (the MRR) prepared by Brewers and not included in the Report.

A. Information in the Report in Table 1: The Beer Store Container Sales and Recovery by Container Type (Table 1)

1. We compared the units for The Beer Store sales, Liquor Control Board of Ontario (LCBO) sales and Returns by Container Type (except All Glass Bottles (Refillable & Non-Refillable)) in Table 1 to the detailed working tables A. 2.1 Standard and Non-Standard Refillable Bottles, A. 3.1 Non-Refillable Bottles, A.4.1 Metal Cans (aluminum & steel), and A.5.1 Kegs of the MRR and found the units to be in agreement.
2. We re-computed the units for the Beer Store sales, LCBO sales and Returns for All Glass Bottles (Refillable & Non-Refillable) in Table 1 by totalling the units in the detailed working tables A.2.1 Standard and Non-Standard Refillable Bottles, and A.3.1 Non-Refillable Bottles of the MRR and found the units to be arithmetically correct.
3. We re-computed the System Recovery Rate (2018) for each Container Type in Table 1 by dividing the Return units in Table 1 by the sum of the Beer Store sales plus LCBO sales for each Container Type and found the percentages to be arithmetically correct.

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"PwC" refers to PricewaterhouseCoopers LLP, an Ontario limited liability partnership.



The following procedures was completed with respect to the supporting summary tables contained in Appendix A – Sales by Package Calendar 2018 (Appendix A), Appendix B – LCBO Sales of TBS Products Calendar 2018 (Appendix B), Can Settlement Calendar 2018 (Can Settlement), C18 Package Sales and Volume by Type of Sale schedule (the C18 Schedule by Type), and related supporting tables prepared by the Beer Store, which serve as the source data to the MRR and Table contained in the Report. These supporting summary tables are not contained in the Report.

B. Information in the supporting summary tables

1. We compared the Beer Store sales, LCBO sales and Returns units in tables A.2.1 Standard and Non-Standard Refillable Bottles, A.3.1 Non-Refillable Bottles, and A.5.1 Kegs of the MRR to Appendix A and found the units to be in agreement.
2. We compared the Beer Store sales, LCBO sales and Returns units in the detailed working table A.4.1 Metal Cans of the MRR to the Can Settlement and found the units to be in agreement.

C. The Beer Store sales units

1. We re-computed the total sales units for each Container Type (excluding Metal Cans) in Appendix A as the sum of the sales units for the respective size names within each Container Type and found the units to be arithmetically correct. We re-computed the total sales units (except Metal Cans) in Appendix A of the respective size names by multiplying the number of packages of each size name sold by the number of units in the package and found the units to be arithmetically correct. We compared the sales for the respective size names (except Metal Cans) in Appendix A to the C18 Schedule by Type and found the units to be in agreement.
2. We compared the total Beer Store sales units in hectolitres from the C18 Schedule by Type to Appendix A prepared by Brewers and found the units to be in agreement.
3. We re-computed the total sales units for Metal Cans in the Can Settlement as the sum of the sales units and found the units to be arithmetically correct. We re-computed the total sales units of Metal Cans in the Can Settlement by multiplying the number of packages of each size name sold by the number of units in the package and found the units to be arithmetically correct.
4. We compared the sales for Metal Cans in the Can Settlement to the Report and found the units to be in agreement.



D. LCBO sales units

1. We compared the LCBO sales units in Appendix A (excluding Metal Cans) to Appendix B that sets out the calculation of Beer Store sales (net of the Beer Store sales direct to the LCBO) and LCBO sales and found the units to be in agreement.
2. We re-computed the total sales units for each Container Type on the respective Appendix B as the sum of the sales for the respective size names in hectolitres divided by the size of the respective containers within each container type and found the units to be arithmetically correct. We compared the sales for the respective size names in Appendix B to schedules of LCBO sales volume for import and domestic sales by size and name (the LCBO Sales Schedules) and found the units to be in agreement.

E. Return units

1. We re-computed the total returns by Container Type (excluding Metal Cans) by adding the number of units by individual size names and found the units to be arithmetically correct.
2. We compared the total number of packages returned by Container Type (excluding Metal Cans) to the total number of package returned on the TBS Returns CY18 schedule prepared by the Beer Store and found the units to be in agreement.

These procedures do not constitute an audit of the Report, Table 1, the MRR or any of the supporting summary tables and schedules, and therefore, we express no opinion on the Report, Table 1, the MRR or any of the supporting summary tables and schedules. Had we performed additional procedures or had we made an examination of the Report, Table 1, the MRR or any of the supporting summary tables and schedules, other matters might have come to our attention that would have been reported to you.

This report is intended solely in connection with the Report provided by Brewers to Waste Diversion Ontario. Consequently, the letter should not be used by other parties. Any use that a third party makes of this letter, or any reliance or decisions made based on it, are the responsibility of such third party. We accept no responsibility for any loss or damages suffered by any third party as a result of decisions made or actions taken based on this report.

PricewaterhouseCoopers LLP

Chartered Professional Accountants